

AJIT JATI

VP Technology (Mobile Ecosystems) / Sr. Project Manager

EMAIL: ajit.jati123@gmail.com

MOBILE: +91 9899584411

 <https://www.linkedin.com/in/ajitjati>

LOCATION: India

Highly experienced & results-driven professional, targeting to leverage extensive leadership experience in mobile technologies, digital transformation, and emerging platforms to architect scalable, future-ready solutions while driving business growth, innovation, and long-term strategic partnerships in a forward-thinking organization.

PROFILE SUMMARY

- ❖ **Technology Leader** with over 13 years of experience spanning across **mobile architecture, cross-platform ecosystems, immersive media, and large-scale digital transformation initiatives** across **global markets**.
- ❖ **Strategic Mobile & Digital Architect** with expertise in **Android, iOS, cross-platform frameworks (Flutter, Titanium, Cordova)**, and emerging platforms including **AR/VR, Metaverse, Smart TV, and AI-driven digital solutions**.
- ❖ **Proven Center of Excellence (CoE) Leader**, having successfully built and scaled Mobile Centers of Excellence, defining technical roadmaps, best practices, and governance models for enterprise-grade delivery.
- ❖ **Strong Business & Pre-Sales Contributor**, actively engaged in solutioning, estimations, client presentations, and conversion strategies, bridging technology with business outcomes and revenue growth.
- ❖ Realized significant revenue growth, **generating \$55,000 monthly in 2022**, which underscores the capability to drive business expansion and improve profitability.
- ❖ Possess strong understanding of **AI integration and cloud technologies**, facilitating the creation of innovative solutions that address the dynamic needs of clients.
- ❖ **Accomplished Program & Project Manager** with mastery of Agile/Scrum delivery, sprint planning, risk mitigation, financial tracking, and stakeholder management for complex, multi-platform initiatives.
- ❖ **Global Client Engagement Specialist** with extensive exposure to **US, Europe, Asia, and domestic clients**, driving long-term partnerships through **consultative delivery, transparency, and operational excellence**.
- ❖ **Mentor & Innovation Advocate** known for building high-performing teams, nurturing leadership pipelines, and fostering a culture of continuous innovation in **emerging technologies and next-gen digital experiences**.

CORE COMPETENCIES

- 

Mobile Application Architecture
- 

Cross-Platform Development
- 

Android & iOS Development
- 

Agile & Scrum Methodologies
- 

Digital Transformation
- 

Technical Project Management
- 

Mobile Center of Excellence (mCOE)
- 

Pre-Sales & Solutioning
- 

Stakeholder Management
- 

Resource & Capacity Planning
- 

Revenue Growth & Account Management
- 

Cloud-Ready Mobile Solutions
- 

AI Integration & Automation
- 

Risk & Escalation Management
- 

Business & New Market Development

SOFT SKILLS



EDUCATION

-  **2013:** MCA in Computer Programming, Specific Applications from Manav Rachna International University

CAREER TIMELINE (Growth Path)



CERTIFICATIONS

- ❖ CSPO, 2026
- ❖ Generative AI: The Evolution of Thoughtful Online Search
- ❖ Project Management Assessment
- ❖ AI Tools WorkShop

TECHNICAL SKILLS

- ❖ Android SDK (Eclipse and Android Studio), Titanium, JavaScript, Xcode (Basic), Core JAVA, Flutter, PHP frameworks (YII,WP), Github
- ❖ **AI Tools:** ChatGPT, Claude Cowork
- ❖ **Project Management Tools:** Jira, Trello, Asana
- ❖ **Database:** SQLite, MySQL
- ❖ **Designing Skills:** HTML, JavaScript, CSS, jQuery.(All beginner level)
- ❖ **Operating System:** Windows, Macintosh, Linux

WORK EXPERIENCE

Jan'13 – Present: Oodles Technologies Pvt. Ltd. | Gurgaon, India

Vice President of Technology | March 2024 – Present

Senior Project Manager | January 2019 – April 2024

- ❖ Provided executive-level influence to align mobile and digital initiatives with organizational growth and client transformation goals.
- ❖ Managed teams of up to 45 members at peak, ensuring optimal utilization, performance tracking, and career development.
- ❖ Acted as a trusted business and technology partner, enabling data-driven decision-making across cross-functional and client stakeholders.
- ❖ Orchestrated vendor partnerships and third-party integrations, ensuring delivery excellence, contractual compliance, and cost optimization.
- ❖ Championed business development & pre-sales engagement, contributing to solution architecture, effort estimation, commercial proposals.
- ❖ Led the Mobile Center of Excellence, institutionalizing engineering best practices, architectural standards, and scalable delivery frameworks.
- ❖ Drove leadership development and succession planning by mentoring project managers, technical leads, and high-potential talent.
- ❖ Governed project financials, including budgeting, forecasting, margin optimization, and ROI tracking.
- ❖ Proactively managed enterprise-level risks and escalations, ensuring operational continuity and predictable delivery outcomes.

Project Manager | January 2017 – January 2019

- ❖ Spearheaded end-to-end project lifecycle management, from scope definition and planning through execution and closure.
- ❖ Engineered delivery roadmaps, activity sequencing, and resource optimization strategies to maximize productivity and timeline adherence.
- ❖ Led time, cost, and effort estimations, ensuring alignment with contractual commitments and delivery KPIs.
- ❖ Developed and controlled project budgets, enforcing financial discipline and governance.
- ❖ Maintained project documentation, supporting audit readiness and process compliance.
- ❖ Executed risk assessment and mitigation frameworks to safeguard delivery and quality benchmarks.
- ❖ Supported new business acquisition and account expansion through technical solutioning and delivery planning inputs.
- ❖ Owned agile delivery execution, defining sprint backlogs, user stories, and driving sprint cadence using Scrum methodologies.

Team Lead | January 2015 – January 2017

- ❖ Cultivated & mentored high-performing engineering teams, accelerating skill development across mobile and cross-platform technologies.
- ❖ Acted as the primary client liaison, leading requirement discovery, technical scoping, and end-to-end solution delivery.
- ❖ Instituted code governance practices, including code reviews, audits, and pull-request evaluations to uphold architectural integrity.
- ❖ Led development across cross-platform mobile ecosystem & native Android applications, ensuring performance, scalability, maintainability.
- ❖ Delivered solutions using Titanium, Cordova, PHP, and emerging Smart TV platforms Like Apple TV, Android TV, Roku & Amazon Fire TV.

Associate Consultant – Development | January 2013 – January 2015

- ❖ Engineered native Android applications leveraging Android SDK and Eclipse in high-velocity development environments.
- ❖ Designed and delivered cross-platform mobile applications using Titanium Classic, Alloy, and PhoneGap/Cordova frameworks.
- ❖ Contributed to Smart TV and OTT application development, including NetGem TV and Roku TV platforms.
- ❖ Developed back-end services and integrations using the PHP Yii framework to support mobile application ecosystems.
- ❖ Collaborated within delivery teams to ship production-ready solutions aligned with client and business objectives.

Highlights:

- ❖ Successfully implemented a project management framework that resulted in reduction in project delivery timelines, enhancing efficiency.
- ❖ Established and nurtured long-term relationships with key clients, leading to a 150% increase in repeat business and referrals, underscoring a commitment to exceptional service delivery.
- ❖ Developed and executed a training program for team members, resulting in a improvement in skills.
- ❖ Initiated a client feedback loop that improved project iteration cycles, leading to increase in project adaptability and responsiveness to client needs.
- ❖ Managed a cross-functional team of 45+ engineers, architects, and project leads, with 8 direct reportees, driving high delivery efficiency.
- ❖ Drove AI adoption and cloud-first initiatives, enabling smarter automation, scalable architectures, and improved time-to-market.

PERSONAL DETAILS

Date of Birth: 18th September 1989 | **Languages Known:** English, Hindi, Odia | **Address:** Near IGNOU, Neb Sarai, New Delhi - 110068

ANNEXURE

Blackbook

Description: Blackbook is an all-in-one travel booking platform that offers one of the largest hotel inventories at competitive prices. The platform includes a comprehensive travel itinerary planner and a generous rewards program that allows users to convert points into cash. This helps improve user engagement and customer retention.

Platforms: Android, iOS, Web

Technology Stack: Android Studio 2.0+. Xcode. Swift 2.0

Role & Responsibilities:

- ❖ Mobile Team Lead responsible for Android and iOS development.
- ❖ Led end-to-end mobile application development and optimization.
- ❖ Collaborated closely with clients to gather requirements and deliver high-quality solutions.
- ❖ Managed application releases, quality assurance, and cross-platform consistency.

BabyFlix

Description: BabyFlix is a prenatal imaging platform that connects clinics and imaging centers with expecting parents. The platform provides a secure, cloud-based gallery for storing and sharing ultrasound images and videos. The application faced challenges such as slow uploads, video handling issues, architectural inefficiencies, and growing backlogs. The system architecture was optimized to significantly improve performance, scalability, and overall user experience.

Platforms: Android, iOS, Web

Technology Stack: Android Studio 2.0+. Xcode. Swift 2.0. React. AWS Media Services. IoT

Role & Responsibilities:

- ❖ Team Lead responsible for development and technical architecture.
- ❖ Managed performance optimization and media workflow improvements.
- ❖ Executed project planning, sprint execution, and delivery timelines.
- ❖ Acted as the primary point of contact for client communication and coordination.
- ❖ Spearheaded cross-functional teams and cloud-based integrations.

Streamly

Description: Streamly is a US-based live TV streaming platform delivering high-quality content across multiple devices. The solution includes native mobile applications, Android TV apps, OTT platforms, and a custom CMS for managing more than 100 live TV channels. The project involved implementing secure DRM protection, configuring video transcoding workflows, and ensuring seamless compatibility across platforms.

Platforms: Android, iOS, Android TV, OTT, Web, Native TV Apps

Technology Stack: JavaScript. PHP. Android. Swift. HTML. CSS. Video Streaming Technologies

Role & Responsibilities:

- ❖ Project Manager responsible for end-to-end project execution.
- ❖ Managed client communication, requirements gathering, and delivery milestones.
- ❖ Coordinated development of native apps, CMS, and OTT solutions.
- ❖ Spearheaded DRM implementation, transcoding configuration, and streaming quality assurance.
- ❖ Ensured high availability, security, and performance across all supported devices.